

800 ROCKVIEW DRIVE  
WALNUT CREEK CA 94595

	2015 ACTUAL	2016 ACTUAL	JAN-JUNE2017 ACTUAL	2017 BUDGET	2018 BUDGET	DIFFERENCE	
<b>REVENUES</b>							
<b>OCCUPANCY INCOME</b>							
5001	CABLE TV COUPON	3,017,922	3,017,922	2,203,740	4,407,480	4,538,369	-130,889
5101	OPERATION FEE COUPON	15,951,908	16,221,129	8,227,162	16,454,085	17,609,438	-1,155,353
5109	USE FEE MUTUAL OPERATIONS	5,180	5,180	0	0	0	0
5116	BUS GRANT	62,330	77,148	41,386	62,833	62,833	0
	TOTAL OCCUPANCY INCOME	19,037,340	19,321,379	10,472,289	20,924,398	22,210,640	-1,286,242
<b>RESIDENT SERVICES</b>							
5306	RESIDENT SERVICE	-40	0	0	0	0	0
	TOTAL RESIDENT SERVICES	-40	0	0	0	0	0
<b>COMMUNITY FACILITIES INCOME</b>							
5401	RENTALS-COMMUNITY	128,689	166,888	77,990	150,000	150,000	0
5404	GUEST GOLF FEES	285,046	255,255	84,357	300,000	300,000	0
5405	RESIDENT GOLF FEES	418,172	401,613	152,049	400,000	420,000	-20,000
5406	GOLF CARDS	316,995	309,000	248,600	300,000	320,000	-20,000
5409	EXCURSION COLLECTION	286,715	285,622	134,420	300,000	270,000	30,000
5410	TOURNAMENT FEES	19,488	22,692	18,650	30,000	30,000	0
5412	TICKETED EVENTS	144,525	133,529	113,281	133,000	208,000	-75,000
5419	RV SPACE LEASE	33,152	0	0	0	0	0
5420	PERSONAL TRAINING	118,919	144,568	41,522	110,000	140,000	-30,000
5430	MERCHANDISE SALES	210,040	193,574	100,038	215,000	215,000	0
5431	PRO SHOP CART RENTAL	107,454	101,463	38,006	100,000	115,000	-15,000
5432	PRO SHOP CLUB REPAIR	793	427	336	500	500	0
5433	PRO SHOP GOLF LESSON	34,465	32,298	16,450	36,000	36,000	0
5434	PRO SHOP DRIVING RNG	61,686	55,827	23,338	65,000	60,000	5,000
	TOTAL COMMUNITY FACILIT	2,166,139	2,102,755	1,049,036	2,139,500	2,264,500	-125,000
<b>FINANCIAL INCOME</b>							
5502	INTEREST	11,744	16	42	0	0	0
5504	DISCOUNTS EARNED	0	2	0	0	0	0
	TOTAL FINANCIAL INCOME	11,744	18	42	0	0	0
<b>NEWSPAPER INCOME</b>							
5701	NEWSPAPER SERVICES	0	1,550	0	500	0	500
5703	NEWSPAPER SUBSCRIPTION OTHER	3,223	1,798	1,120	4,500	2,500	2,000
5704	NEWSPAPER ADVERTISING	880,901	832,800	437,339	900,000	900,000	0
5705	CLASSIFIED ADVERTISING	62,355	61,754	31,664	70,000	70,000	0
5706	BUS ADVERTISING	0	38,650	34,800	20,000	30,000	-10,000
	TOTAL NEWSPAPER INCOME	946,479	936,552	504,923	995,000	1,002,500	-7,500
<b>OTHER INCOME</b>							
5802	MISCELLANEOUS INCOME	86,776	56,048	21,010	25,000	45,000	-20,000
5803	CREEKSIDE REVENUE	100,800	105,840	66,335	126,500	137,000	-10,500
5804	BUSINESS INCOME-WATERFORD	36,250	0	0	0	0	0
5806	BUSINESS INCOME-VEHICLE MAINT	65,139	88,461	33,416	60,000	60,000	0
5810	RFID REVENUE	45,140	47,520	21,160	40,000	45,000	-5,000
5820	HANDYMAN INCOME	334,792	347,006	173,658	325,000	388,000	-63,000
5821	GAIN/LOSS OF FIXED ASSETS	1,201	7,870	2,666	0	0	0
5891	LATE CHARGES	144	60	0	0	0	0
	TOTAL OTHER INCOME	670,242	652,804	318,245	576,500	675,000	-98,500
	TOTAL REVENUE	22,831,904	23,013,509	12,344,535	24,635,398	26,152,640	-1,517,242
<b>EXPENSES</b>							
6104	OVERTIME WAGES	129,839	155,679	76,743	101,800	110,900	9,100
6107	TEMPORARY HELP	58,488	20,249	11,951	19,500	19,500	0
6110	SALARIES AND WAGES	7,092,109	7,255,343	3,761,957	7,580,295	8,197,450	617,155
6112	SEVERANCE PAY	1,664	0	0	0	0	0
	TOTAL SALARY AND WAGES	7,282,100	7,431,272	3,850,651	7,701,595	8,327,850	626,255
6200	EMPLOYEE BENEFITS	8,091	6,571	4,162	7,000	8,500	1,500
6201	SOCIAL SECURITY TAX	494,663	505,835	273,605	544,755	586,744	41,989
6202	FEDERAL UNEMPLOYMENT INSURANCE	33,700	37,865	4,382	5,861	6,067	206
6203	STATE UNEMPLOYMENT INSURANCE	51,057	46,373	27,418	40,933	39,097	-1,836
6204	HEALTH INSURANCE-NON UNION	637,129	675,700	362,323	702,466	785,928	83,462
6205	LIFE INSURANCE - NON UNION	23,939	25,291	14,161	29,429	30,219	790
6206	LONG TERM DISABILITY INSURANCE	16,556	15,115	7,905	15,880	17,313	1,433
6207	RETIREMENT-NON UNION	707,250	707,250	353,625	707,250	707,250	0

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	ACTUAL	ACTUAL	ACTUAL	BUDGET	BUDGET	
6209 HEALTH & WELFARE 324	525,918	530,992	278,297	568,854	607,698	38,844
6210 RETIREMENT-UNION	942,931	936,551	479,780	961,679	1,003,733	42,054
6211 WORKER'S COMPENSATION	376,793	350,998	173,627	416,290	360,694	-55,596
6213 TRAVEL AND MEAL ALLOWANCE	10,878	12,205	6,312	17,350	17,350	-1,200
6214 401(k) MATCH GRF	69,604	90,801	46,934	94,947	101,224	6,277
6215 MEDICAL-MUTUAL	90	0	0	0	0	0
6217 EMPLOYMENT ADS	4,004	10,088	5,539	5,500	8,500	3,000
6218 PRE-EMPLOYMENT PHYSICALS	13,887	11,833	4,736	21,000	21,000	0
6219 STAFF TRAINING	22,882	17,964	28,574	46,500	42,000	-4,500
6220 STAFF AMENITIES	36,280	29,486	8,151	35,000	35,000	0
6222 EMPLOYEE UNIFORMS & LAUNDRY	37,602	38,415	20,320	39,475	40,250	775
6224 DUES AND MEMBERSHIPS	25,313	33,839	20,737	31,025	32,265	1,240
6225 SUBSCRIPTIONS AND BOOKS	7,677	6,849	1,687	9,650	17,350	7,700
6226 EMPLOYEE LICENSES/PERMITS/FEES	0	96	0	0	0	0
6227 VISION CARE	6,165	6,054	3,182	6,209	6,282	73
6229 DENTAL INSURANCE	47,814	48,824	26,151	57,079	55,247	-1,832
6230 PERSONAL SAFETY EQUIPMENT	3,926	4,406	2,041	5,000	5,300	300
TOTAL OTHER EMPLOYEE EXPE	4,104,149	4,149,402	2,153,648	4,370,332	4,535,011	164,679
6302 PROFESSIONAL SERVICES	215,940	305,829	92,097	177,000	219,000	42,000
6303 LEGAL SERVICES	7,185	27,732	36,125	20,000	30,000	10,000
6310 POSTAGE AND DELIVERY	32,442	29,203	14,945	31,080	31,080	0
6311 COPY/PRINTING SERVICES	10,683	11,755	2,893	11,200	12,400	1,200
6312 BUSINESS PROMOTION	10,056	13,586	9,126	13,750	13,750	0
6327 CONTRIBUTION	0	1,031	0	0	0	0
6401 COST OF MATERIAL USED/SOLD	168,223	150,063	79,442	174,500	173,500	-1,000
6402 ADMINISTRATIVE SUPPLIES	111,161	102,764	54,676	116,450	119,350	2,900
6403 FUEL FOR VEHICLES	116,857	93,231	48,060	105,000	105,000	0
6404 AUTOMOTIVE SUPPLIES	105,429	118,827	51,007	110,000	110,000	0
6405 EMERGENCY PREPAREDNESS	2,507	3,639	2,522	3,000	3,000	0
6408 SAFETY/SECURITY SUPPLIES	19,046	19,609	10,770	20,000	20,300	300
6409 SUPPLIES-COMPUTER EQUIPMENT	87,379	63,710	13,745	80,000	82,000	2,000
6410 ROUTINE ENTERTAINMENT SPECIAL	84,231	85,945	48,047	85,000	85,000	0
6414 MISCELLANEOUS OPERATIONS	393,233	-4,784	168	0	0	0
6415 SWIMMING POOL SUPPLIES	52,871	48,058	15,123	55,000	55,000	0
6416 LANDSCAPING SUPPLIES	43,686	60,434	20,445	65,000	65,000	0
6417 FERTILIZER SUPPLIES	144,812	102,789	73,772	124,000	103,500	-20,500
6419 TURF MAINTENACE SUPPLIES	56,446	61,364	7,902	41,000	60,000	19,000
6420 SUPPLIES	266,018	256,293	119,638	276,000	268,500	-7,500
6430 APPLIANCE SUPPLIES	508	821	904	1,000	1,000	0
6431 MECHANICAL/ELECTRICAL SUPPLIES	28,231	37,426	9,736	31,000	31,000	0
6432 PLUMBING SUPPLIES	5,033	5,841	1,986	5,500	5,500	0
6440 BUILDING SUPPLIES	7,708	6,805	9,739	11,000	12,000	1,000
6441 RANGE SUPPLIES	8,316	7,081	2,874	6,000	6,000	0
6445 SUPPLIES LANDSCAPE EQUIPMENT	0	1,815	0	0	0	0
6447 COST OF TICKETED EVENTS	116,102	117,126	98,392	106,000	167,000	61,000
6450 GOLF CART LEASE	33,531	33,387	15,550	33,500	33,500	0
6455 SUPPLIES SMALL TOOLS/EQUIPMENT	24,503	19,467	7,425	25,100	29,100	4,000
6460 PAINTING SUPPLIES	6,640	6,146	606	7,000	6,000	-1,000
6463 COST OF RESIDENT EXCURSIONS	239,753	219,828	109,194	240,000	210,000	-30,000
TOTAL OPERATING EXPENSES	2,398,532	2,006,822	956,910	1,974,080	2,057,480	83,400
6501 TRANSPORTATION TAX/LICENSES	9,420	10,168	6,614	8,700	8,700	0
6502 FEDERAL/STATE INCOME TAX	800	800	800	800	800	0
6503 PROPERTY TAX	834,969	847,380	444,000	888,000	937,000	49,000
6504 PERSONAL PROPERTY TAX	0	22,000	168	0	0	0
6505 SALES AND USE TAX	1,555	2,451	937	0	0	0
6506 OTHER LICENSES AND FEES	36,595	34,474	16,946	42,000	56,000	14,000
TOTAL TAXES	883,339	917,274	469,466	939,500	1,002,500	63,000
6601 HAZARD INSURANCE	82,261	76,721	35,073	89,000	80,000	-9,000
6602 AUTOMOBILE INSURANCE	62,848	62,583	28,080	67,000	59,000	-8,000
6604 BUSINESS LIABILITY INSURANCE	161,369	183,468	85,207	193,000	189,000	-4,000
6606 CYBER INSURANCE	13,801	13,803	6,632	15,000	14,000	-1,000
6610 SPECIFIC FIDELITY INSURANCE	20,136	20,369	10,131	22,000	21,000	-1,000
6612 EARTHQUAKE INSURANCE	0	0	87,707	193,000	184,000	-9,000
6613 OFFICERS/DIRECTORS INSURANCE	73,690	73,690	36,845	78,000	77,000	-1,000
6614 UMBRELLA LIABILITY	98,901	103,366	44,919	109,000	99,000	-10,000
6618 MISCELLANEOUS LIABILITY CLAIMS	3,650	0	0	0	0	0
TOTAL INSURANCE	516,655	533,999	334,593	766,000	723,000	-43,000
6701 WATER	285,969	318,436	123,912	377,350	409,000	31,650
6702 TELEPHONE	84,407	128,249	69,394	106,480	96,980	-9,500
6703 WASTE DISPOSAL	142,965	142,106	56,518	148,500	154,000	5,500
6704 GAS AND ELECTRICITY	727,408	754,970	382,244	756,200	761,200	5,000
6705 RECYCLING PROGRAM	6,336	13,469	106	0	0	0
6707 TV CABLE CONTRACT	3,017,120	3,017,100	2,203,738	4,407,480	4,538,369	130,889

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	2015 ACTUAL	2016 ACTUAL	JAN-JUNE2017 ACTUAL	2017 BUDGET	2018 BUDGET	DIFFERENCE
TOTAL UTILITIES	4,264,205	4,374,330	2,835,911	5,796,010	5,959,549	163,539
6801 NEWSPAPER PRINTING	201,438	199,276	109,231	220,000	220,000	0
6803 PUBLIC SAFETY CONTRACT	1,776,241	1,862,989	897,180	1,826,731	1,856,800	30,069
6807 ELEVATOR CONTRACT	9,366	5,540	3,083	10,000	10,000	0
6809 COMPUTER PROGRAM MAINTENANCE	121,362	150,001	59,834	135,000	139,000	4,000
TOTAL CONTRACTUAL SERVICE	2,108,407	2,217,806	1,069,327	2,191,731	2,225,800	34,069
6901 EQUIPMENT RENTAL	15,724	20,489	6,861	15,450	14,950	-500
6902 RENTAL-OTHER	36	0	0	0	0	0
6903 EQUIPMENT REPAIR/MAINTENANCE	180,178	216,486	137,501	206,000	219,500	13,500
6905 BUILDING REPAIR/MAINTENANCE	49,100	45,382	26,215	55,000	60,000	5,000
6906 ELECTRICAL REPAIR/MAINTENANCE	14,151	-610	12,828	8,000	12,000	4,000
6907 PEST CONTROL	16,387	22,210	6,908	20,500	18,500	-2,000
6919 REPAIR TEES, GREENS & FAIRWAYS	168,204	222,719	91,675	191,600	191,600	0
6927 SWIMMING POOL REPAIR/MAINTENAN	2,495	456	7,350	4,000	5,000	1,000
6929 APPLIANCE/MECHANICAL REPAIR/MA	14,139	12,328	1,561	15,000	15,000	0
6935 TREE MAINTENANCE/REMOVAL	150,077	137,682	72,346	142,000	142,000	0
6939 FENCE REPAIR/MAINTENANCE	0	0	1,355	0	0	0
6972 LANDSCAPE REPAIR/MAINTENANCE	117,598	110,624	56,863	116,000	116,000	0
6981 TRUST FACILITY MAINTENANCE	801,429	730,474	146,369	363,700	454,000	90,300
TOTAL REPAIRS AND MAINTEN	1,529,518	1,518,240	567,831	1,137,250	1,248,550	111,300
7003 BANK CHARGES-ALL TYPES	69,446	69,546	32,174	65,900	71,400	5,500
7005 UNCOLLECTIBLE ACCOUNTS	0	0	0	3,000	1,500	-1,500
TOTAL FINANCIAL EXPENSES	69,446	69,546	32,174	68,900	72,900	4,000
7102 VEHICLE MAINTENANCE	202,668	172,677	79,738	208,000	198,000	-10,000
TOTAL INTER-DEPARTMENT C	202,668	172,677	79,738	208,000	198,000	-10,000
8130 AMORTIZATION-LEASE ORGANIZATIO	15,353	0	0	0	0	0
TOTAL DEPRECIATION	15,353	0	0	0	0	0
8551 RECOVERIES-INTER DEPARTMENT	-202,668	-172,677	-79,738	-208,000	-198,000	10,000
TOTAL RECOVERIES	-202,668	-172,677	-79,738	-208,000	-198,000	10,000
TOTAL EXPENSES	23,171,704	23,218,689	12,270,510	24,945,398	26,152,640	1,207,242
DIFFERENCE	-339,801	-205,181	74,025	-310,000	0	-310,000